

# **Te Atatu Peninsula Business Association**

Strategic Plan- 2019-2023

**BID Objective** – collaborate with Auckland's business sector to improve our local business environment and boost the regional economy – Auckland City

## **Vision**

A vibrant village that celebrates our community, is a desirable place to live, visit, shop, work and invest in, making Te Atatu Peninsula the place to be!

### **Mission**

To represent and support businesses in Te Atatu Peninsula and promote economic prosperity through strategic planning, development, collaboration, and by embracing our community, history and unique character.

## Goal 1 - Support local businesses to flourish

- Provide a forum for networking and collaboration
- Provide co-operative marketing and promotions
- Welcome program for new businesses

Ensure the development and growth of businesses through planning and collaboration with all key stakeholders

## **Goal 2 – Ensure a sustainable, clean, vibrant & safe Town Center**

- Pursue council investment for upgrades and beautification
- Advocate for the improvement of amenity, utilities, transport or other infrastructure
- Liaise with Community Police

Ensure a clean safe and vibrant environment in which to live and do business in

#### Goal 3 - Build the Te Atatu Peninsula Brand

- Embrace the community spirit and identity
- Use new media to support and extend Te Atatu Views
- Co -operative marketing and advertising
- Use the peninsula assets, coastal walks, parks as USP' for the brand 'Life on TAP'

Celebrating our strong sense of community, history, stunning coastal location and destination for visitors

# **Opportunities**

**Coastal Peninsula:** - Market the geographical assets – Te Atatu Peninsula is blessed with unique physical attributes such as the coastal walkways, cycleways, and extensive coastal parklands.

**History and Community: -** Tap into the strong wish of locals to support local businesses.

**Changing household demographics**: - Younger family households providing new business and service opportunities.

**Green Values**: - Live locally, support local, consider environmental cost, providing an opportunity for more diversity of businesses and services to meet heightened local demands.

**Unitary Plan:** - Mixed use, development and densification along high street unlocking opportunities to create new builds, vibrancy and new business opportunities.

# **Challenges**

**Business diversity: -** attracting a wider range of retail, services and businesses particularly into the High Street zone is essential to deliver a more vibrant and desirable experience.

**Visual presentation of businesses: -** with a wide range of styles and upkeep, the visual appeal of some of the main street zone is poor and can create a negative impression.

**Te Atatu Peninsula brand: -** no destination appeal for non-residents despite its character and unique environment and currently no 'traffic generators' to entice visitors.

# **Implementation Plan 2022 - 23**

(Date of review - September 2022)

**Goal 1 – Support local businesses to flourish** 

<b>Priority Initiatives</b>	Timeframe	Key relationship & Lead	Measurement
Remove Barriers to participation - Achieve identified community outcomes as per lease agreement, Brick	On going From Oct	All members – Town	Increased participation Outcomes achieved;
House, Kaumatua Reserve:  • Belonging and Participation	2021	Centre Manager	agreement with Henderson Massey Local Board upheld
<ul><li>Māori Identity and Wellbeing</li><li>Environment and Cultural Heritage</li></ul>		Henderson Massey Local Board	Small community groups are
- apply for funding to purchase furniture	2022		accommodated and can utilize facility
<ul> <li>Investigate monthly Saturday         Artisan market for Kaumatua         Reserve     </li> </ul>	2022		Number attending; increased understanding of TAPBA work gauged by feedback of
<ul> <li>Allow members to attend committee meetings without contributing</li> </ul>			attendees
Provide a forum for networking & collaboration	On going	All members – Town Centre Manager	Engagement Attendance numbers
<ul><li>2 x breakfasts</li><li>3 x After Five</li></ul>			Membership feedback

Create marketing opportunities - Engage marketing expert - Continue to utilise completed marketing videos - Continue to utilise completed Explore on T.A.P. map - Investigate community event around map.	On going	All members – Town Centre Manager	Website visits; Google data  Map downloads  Event attendance, feedback
Welcome pack for new businesses & members -onboarding & networking facilitation - Email zip file containing rubbish collection info, BID information, membership/fire service form, safety info and key contacts, info on CCTV cameras and pricing	On going	New business owner/operators – Town Centre Manager	Number of packs
Manager available weekday mornings, set time	On going	Town Centre Manager	Attendance numbers; issues
Continue quarterly promotions	Ongoing	Committee – Town Centre Manager	Level of entries; number of participating retailers
Facilitate 'Pop Up' businesses as premises become available	Ongoing	Property owners, all members – Chairperson	'Pop Up' store openings
Business attraction - Continue to broker conversations between landlords and potential business owners	Ongoing	Real estate agents, property owners, business investors, Auckland City – Chairperson & Town Centre Manager	Number of new businesses New investment
Increase social media presence	Ongoing	Town Centre Manager	Post engagement, likes and follows

<ul> <li>Posts on Instagram and facebook at least twice per week</li> <li>Investigate WhatsApp group for members</li> </ul>	2022		
Stage business training & support event - Topic such as cyber security	Ongoing	All members- Town Centre Manager	Number of attendees

P.7 **Goal 2 – Ensure a clean, vibrant & safe Town Center** 

Priority Initiatives	Timeframe	Key relationship	Measurement
Lobby council for town centre concept	On going	Committee -	Concept plan is created
plan, traffic review and new playground		Chairperson & Town	Traffic review is carried out
- Deputation to Henderson Massey		Centre Manager	New playground is created
Local Board	Feb 2022		
<ul> <li>Investigate collaboration with</li> </ul>			
community groups to upgrade			
children's playground	On going		
<ul> <li>Liaise with NZTA to plant</li> </ul>	2023		
Wildflowers attraction in 'gateway'			
motorway garden			
Liaise with CPNZ, Community Police and	On going	Chairperson - Town	Enhanced police presence
Pacific Wardens for greater visibility &		Centre Manager	
presence	Feb 2022		Number of pop ups
- Request regular pop up stands			CPNZ coverage
- Highlight issues to CPNZ			_

Landowners forum - Plan a meet and greet of landowners and property managers	2022	Committee – Chairperson & Town Centre Manager	Support from attendees to continue meeting
Lobby landowners & business operators for increased CCTV coverage - Include company and pricing info in welcome pack - Map gaps in camera coverage in public spaces	Ongoing	Committee – Chairperson & Town Centre Manager	Increased CCTV coverage
Embrace 'local' art community to enhance communal town centre and welcome to Peninsula spaces - Investigate establishment of Art and History Trail	On going 2022- 2023	All members, committee, local 'art' community – Chairperson	Te Atatu part of wider Ak event; audience participation

# P.8 **Goal 3 – Build the Te Atatu Peninsula Brand**

<b>Priority Initiatives</b>	Timeframe	Key relationship	Measurement
Use 'new media' to support & extend Te Atatu Views - Share individual stories from each issue on social media	On going	Town Centre Manager	Online response
Life on T.A.P. brand - Continue to use the Peninsula assets, coastal walks, parks as USP for the brand	On going	All members – Town Centre Manager	Visitor numbers

Investigate staging large cross – cultural community event in a central location, utilizing local talent	2022	All members – Town Centre Manager	Community participation, feedback, pride and identity enhanced
Continue to provide a community Christmas display within the town centre - Apply for funding to purchase	On going	Committee, Town Centre Manager	Community enjoyment feedback
Christmas swags	2022		